

As partners:

- We help you earn more money.
- We handle your paperwork.
- We offer you a direct communications line.
- We provide sales assistance.



EBCA contracts with major carriers like:

Small group

- Allstate
- Anthem
- CareFirst
- Kaiser Permanente
- Sentara
- United Healthcare

Large group

- Allstate
- Anthem
- CareFirst
- Cigna
- Kaiser
- Sentara
- United Healthcare

Please join the thousands of brokers who are already enjoying the benefits of being an EBCA partner!



EBCA.com



Employee Benefits Corporation of America

The Broker's Professional Broker
1430 Spring Hill Road, Suite 320
McLean, VA 22102

888-367-3222

Toll-free Fax: 888-329-3222
Local Fax number: 703-760-0712

Employee Benefits Corporation of America

Partner with us!



EBCA —the most recognized insurance carriers in the mid-Atlantic region

EBCA has contracted with major carriers, which means you get one source for group and individual insurance plan designs and rates—with more options than you can get anywhere else. We also provide a state-of-the-art enrollment benefit tool and represent the most recognized names in the business.

Products EBCA can offer your clients:

- Individual Health, Dental and Vision
- Short-Term Medical
- Medicare Supplements and Medicare Advantage Plans
- Group Health (Fully and Self-Insured), Dental and Vision
- Short-Term Disability
- Long-Term Disability
- Life Insurance
- And much more

Products EBCA can offer our brokers:

- Online benefits enrollment tool
- Online commission statements and direct deposit
- A NEW state-of-the-art enrollment and billing tool called EASE, through EBCA's TPA division, Benefit Design Group, Inc.
 - BDG also can provide consolidated billing services, premium remittance and integrated COBRA administration—all within a secure system.
- And much more



We help you earn more money.

- You always receive 100% insurance company writing agent commissions.
- You are eligible to receive bonuses from EBCA.
- Regular commissions are paid twice a month—on the 15th and last day of the month.
- Licensing—EBCA coordinates all licensing requirements for you with the insurance carriers we represent.

Let us handle your paperwork.

- EBCA prepares your proposals within 24-48 hours of receiving your request.

Sales assistance

- EBCA notifies you of a client's renewal within 90 days and can offer alternate proposals if requested.
- Problem resolution.
- Qualified leads from several of our major carriers are provided to you. Potential clients who call or e-mail EBCA for information will be referred directly to EBCA-affiliated agents.
- Sales confirmation—each case is reviewed within 48 hours. If complete, it's forwarded to the insurance carrier for confirmation.
- Ongoing training is offered quarterly.
- You can earn up to 8 C.E. credits per year, paid for by EBCA.

A direct line of communications

Insurance brokers can call EBCA between 8:30 a.m. and 5 p.m. EST Monday through Friday with suggestions, questions or concerns.

Reach us toll free outside the Washington, D.C., metropolitan area at 888-FOR-EBCA (888-367-3222) or local (703) 760-0707